Attention Experts

Attention Experts didn't know what solution they needed from a technology partner, but they knew the outcome needed to free up their team to focus on their business.



CHALLENGE

Attention Experts were investigating service providers but weren't sure what they were looking for, or what they needed. ASE's Head of Solution Sales, Kristof Kazmer consulted with the Attention Experts Team to understand their challenges and work out what they really required from their technology partner.

It became apparent that Attention Experts were looking for their technical support to be handled externally, to free up their team from constantly having to do the work in the background.

When the Team moved to a new, bigger offices, they also needed help with their data services and networking.



OUTCOME

Attention experts have been working with ASE for over a year now. They appreciate the fixed fee, so they always know what their costs will be each month. They now know and can trust that their systems are stable, and their teams can work efficiently. They are confident knowing they have up-to-date patching security, so that they don't have to think about it. Most importantly, Attention Experts freed their staff from having to deal with their technology, giving them back more time than they'd had in years, to focus on what was really important.



SOLUTION

To free up the team at Attention Experts, ASE provided a proactive and security-driven Managed Service.

The focus? Keep all staff available on their digital endpoints, no matter what operating system they are running on, be it Apple or Microsoft.

When Attention Experts moved offices, ASE provided a fast, cost-effective data service, coupled with a new enterprise-grade network. The Attention Experts Team now has seamless connectivity and speed no matter where they are working from in their offices.











